

City of Newton, Massachusetts  
Purchasing Department  
*Comparison of Bids*

**INVITATION TO BID #11-77**  
**Annual - HVAC Contract**

**Bid Opening Time: 10:30 A.M, May 5, 2011**

**Public Works / Josh Morse**

*Incumbent July 1, 2008  
through June 30, 2011*

<b>BIDDERS</b>	<b>J.C. Cannistraro</b>	<b>Associated Mechanical Services</b>	<b>ENE Systems</b>	<b>Fraser Engineering</b>	<b>Ambient Temperature Corp</b>	<b>Cooling &amp; Heating Specialists</b>	<b>PJ Kennedy</b>	<b>Fraser Engineering</b>
<b>Standard Rate</b>								
per hour	\$72.68	\$88.50	\$90.35	\$92.75	\$90.00	\$95.00	\$108.00	\$86.90
7500	\$545,100.00	\$663,750.00	\$677,625.00	\$695,625.00	\$675,000.00	\$712,500.00	\$810,000.00	\$434,500.00
<b>Premium Rate</b>								
per hour	\$114.00	\$132.75	\$131.58	\$128.25	\$135.00	\$130.00	\$162.00	\$130.35
200	\$22,800.00	\$26,550.00	\$26,316.00	\$25,650.00	\$27,000.00	\$26,000.00	\$32,400.00	\$13,035.00
Allowance for materials	\$165,000.00	\$165,000.00	\$165,000.00	\$165,000.00	\$165,000.00	\$165,000.00	\$165,000.00	\$65,000.00
Total Preventative Maintenance	\$130,176.00	\$105,280.00	\$92,096.86	\$75,258.00	\$124,950.00	\$103,024.00	\$169,230.00	\$126,524.00
<b>TOTAL CONTRACT PRICE</b>	<b>\$863,076.00</b>	<b>\$960,580.00</b>	<b>\$961,037.86</b>	<b>\$961,533.00</b>	<b>\$991,950.00</b>	<b>\$1,006,524.00</b>	<b>\$1,176,630.00</b>	<b>\$639,059.00</b>
								<i>Items and Description may vary from previous bid</i>

*Award Recommended To:*

*Chief Procurement Officer*

*Date*

Department Head

Date

Mayor or his designee

Date

**Notes Regarding Specific Bids**